

**MINISTRY PARTNER TEAM  
DEVELOPMENT (Maybe better  
known as support rising or  
fundraising)**

Baiba Baikovska

# **How do you feel about ministry partner team development?**

<https://www.youtube.com/watch?v=Plz9JxsnhH4>

**«Ministry partner team development is not “unpleasant duty”, what we must do to get to doing real ministry. Well done ministry partner team development can be most meaningful disciple making ministry what we ever will experience»**



# Heart attitude and practical skills



**MPD is not about raising money, but about developing relationships.**



# Support raising vs Ministry partner team development



# Most popular myths about ministry partner team development:

## Myths related to ourselves:

- I don't have time for ministry partner team development;
- I need to be able to convince people to give me money. I don't want to ask for money;
- If I will ask my friends to join my ministry partner team our friendship will be over;
- I need to show results in order for people to think that I am worthy of support.

## Myths related to others:

- It is not spiritual to ask for money;
- MPD is invention of modern US evangelization and it works only there;
- People in my country are financially poor and they don't like to give;
- Paul was making tents. Why couldn't you do ministry in your free from work time?

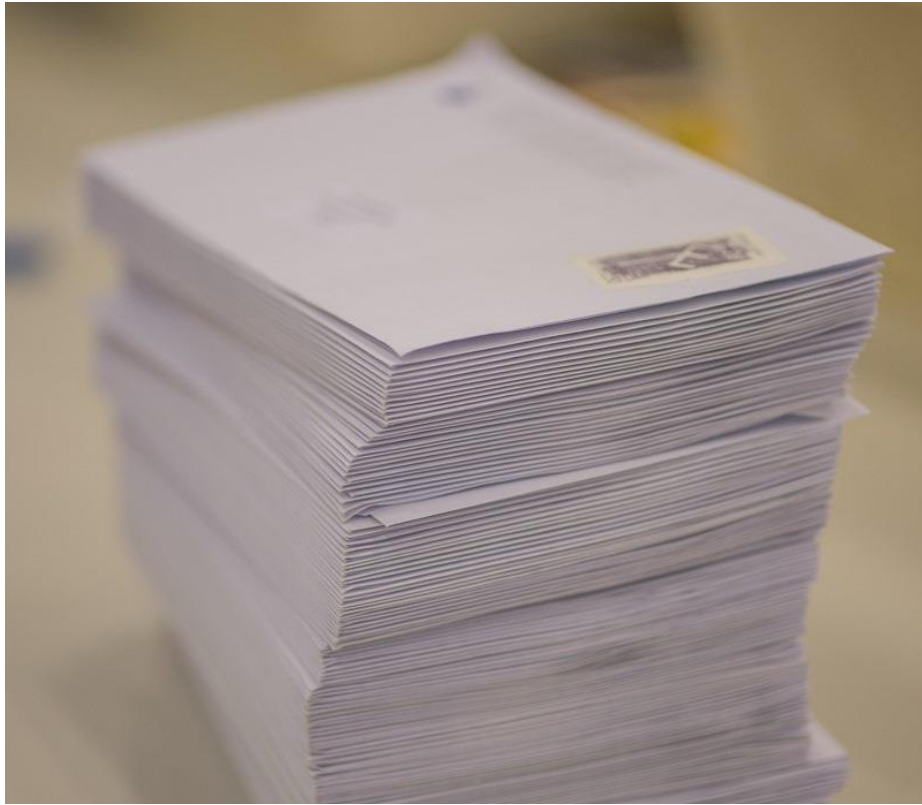


# Biblical view on MPD





# Sending letters vs personal meeting



# How to arrange meeting with potential ministry partner?



# What to tell when we are calling to arrange meeting with the person we already know?

Hello\_\_\_\_\_

Do you have some time to speak?

How are you?

Right now I am meeting with people and telling them what God is doing through *Wings for Wheels* and how they can be involved in this work.

I wanted to meet with you to tell you more about what *Wings for Wheels* are doing and how you can be involved in this work with prayers, finances and time.

When?

Where?

Thank you ..... (name)

Then we will meet..... (day, date, place). Bye

# What to tell when we are calling people we don't know to arrange meeting?

Hello!

Do I speak with..... (name)

(Who suggested to call and gave number).....suggested me to call you.

I am Baiba Baikovska and I am working in Wings for Wheels.

Do you have some time to speak or it would be better if I would callin other time?

Have you heared about Wings for Wheels?

*Wings for Wheels* is an organization for people with mobile impairments. Our mission is to bring the Gospel message to this group of people.

Right now I am meeting with people and telling them what God is doing through *Wings for Wheels* and how they can be involved in this work with prayers, finances and time.

Would you be interested to meet with me so that I could tell you more about what *Wings for Wheels* are doing?

When?

Where?

Thank you.....(name).

# Important!

- To remind about the meeting the night before the meeting or in the morning of the they when meeting is arranged.



# Components of a good MPD meeting:

- Clear vision(HEART);
- Personal stories;
- Clear invitation to participate in ministry and how (short and concrete);
- Being ready to the answers yes and no;
- Silence after giving the question;
- Follow up!
- Asking for referrals;
- Regular continuing contact with ministry partners – newsletters, meetings etc.

*Thank  
you*





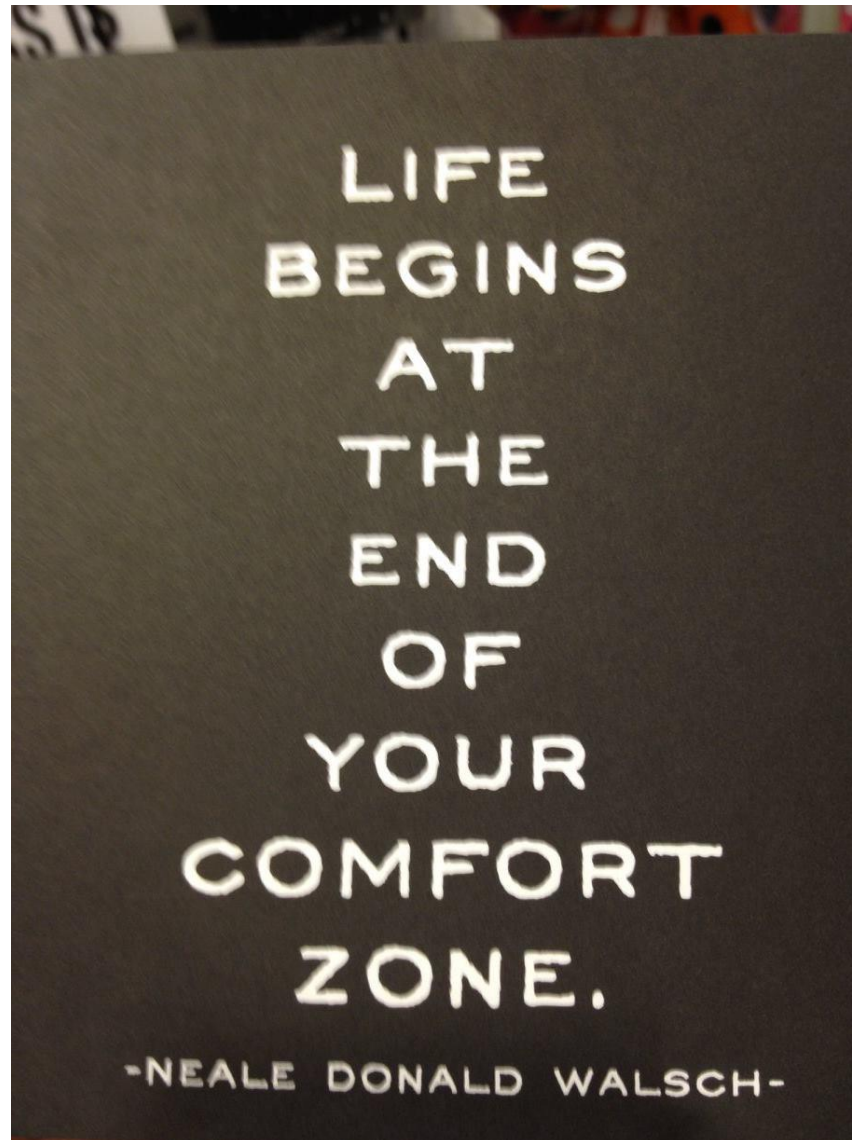
**The most important in the  
process of MPD is never to forget:**

**«For from him and through him  
and for him are all things.**

**To him be the glory forever!»**

**Amen. (Romans 11:36)**

# What MPD will cost for Christian?



# Suggested literature

- Bible;
- Henri Nouwen «A Spirituality of Fundraising»;
- Steve Shadrach «The God Ask»;
- Steve Shadrach «View points. Fresh perspectives on personal support raising»;
- Ken Williams. Ph.D., Gaylyn Williams «Never do fundraising again»;
- William P. Dillon «People raising»



# Discussion/Application

- How confident do you feel to do MPD?
- How can this information be useful for you personally and your network or organization?